



PRESS RELEASE – ANNOUNCEMENT

YEAR RESULTS 2018

Regulated information

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**Strong increase of Ebitda by 17% to € 43.8 mio
by organic growth and entry into a new business
activity of PET recycling in Switzerland
Dividend increases from € 2.00 to € 3.00**

Key figures 2018 compared to 2017

	Mio €	2018	(*)	
Turnover		398.0	21.1%	21.1%
Added Value		88.3	16.5%	14.9%
Operating cash flow - Ebitda		43.8	20.5%	17.0%
Operating result - Ebit		27.2	32.0%	25.5%
Net Result before Taxes		23.3	28.8%	21.7%
Net Result after Taxes		18.5	16.9%	11.9%

() 2017 adjusted for non recurrent consultancy costs*

Net financial debt 31.12.18	30.7
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Consolidated key figures (1)

	2018	2017	
Key figures of the income statement	in 000 €	in 000 €	Evolution (%)
Turnover	398'017	328'677	21.1%
Operating revenues	408'162	335'300	21.7%
Added value (2)	88'274	75'741	16.5%
Operating cash flow - EBITDA (3)	43'796	36'359	20.5%
Depreciation and operational non-cash costs	16'613	15'767	5.4%
Operating result	27'183	20'592	32.0%
Financial result	-3'846	-2'477	-55.3%
Result before taxes	23'336	18'115	28.8%
Taxes	-4'845	-2'292	111.4%
Net result, part of Group	18'491	15'823	16.9%
Key figures of the the balance sheet	in 000 €	in 000 €	Evolution (%)
Equity	137'566	121'485	13.2%
Equity (incl. subordinated loans)	138'523	122'760	12.8%
Net financial debts (excl. subordinated loans) (4)	30'678	6'844	348.2%
Total assets and total liabilities	277'441	243'688	13.9%
Key figures per share	in €	in €	Evolution (%)
Operating cash flow - EBITDA (3)	21.63	17.96	20.5%
Operating result	13.42	10.17	32.0%
Net result, part of Group	9.13	7.81	16.9%
Average number of shares	2'024'860	2'024'860	

(1) Figures are fully in conformity with IFRS-rules.

(2) Revenues minus trade goods and raw materials minus services and other goods.

(3) Operating profit plus depreciations and write offs of intangible and tangible assets, plus provisions for write offs in value relating to stocks.

(4) Interest bearing financial obligations minus available funds and investments.

Adjusted consolidated Key figures (1)

2017 : excluding non recurrent consultancy costs

	2018	2017	
Key figures of the income statement	in 000 €	in 000 €	Evolution (%)
Turnover	398'017	328'677	21.1%
Operating revenues	408'162	335'300	21.7%
Added value (2) - Adjusted	88'274	76'802	14.9%
Operating cash flow - EBITDA (3) - Adjusted	43'796	37'420	17.0%
Depreciation and operational non-cash costs	16'613	15'767	5.4%
Operating result - Adjusted	27'183	21'653	25.5%
Financial result	-3'846	-2'477	-55.3%
Result before taxes - Adjusted	23'336	19'176	21.7%
Taxes - Adjusted	-4'845	-2'653	82.6%
Net result, part of Group - Adjusted	18'491	16'523	11.9%
Key figures per share	in €	in €	Evolution (%)
Operating cash flow - EBITDA (3) - Adjusted	21.63	18.48	17.0%
Operating result - Adjusted	13.42	10.69	25.5%
Net result, part of Group - Adjusted	9.13	8.16	11.9%
Average number of shares	2'024'860	2'024'860	

(1) These are non-IFRS measures and as a consequence the presented figures are unaudited

(2) Revenues minus trade goods and raw materials minus services and other goods

(3) Operating profit plus depreciations and write offs of intangible and tangible assets, plus provisions for write offs in value relating to stocks

Overview of results for the full year of 2018

During the year 2018 the **volumes** sold of preforms and bottles have **increased by 6.2%** compared to the year 2017. There was an increase of the volumes sold of preforms but a slight decrease of the sold volumes of blown bottles. The growth of the preforms continued in almost all regions of Europe with the exception of Spain where the weather in the spring was disappointing. Also in North America, after the capacity expansion, there was a strong growth of the sold volumes. The total sales on the export markets decreased compared to the previous year. The volumes sold also contain a full year of sales from the production unit in Serbia after the takeover in April 2017. The growth is the result of a further diversification of products and customers and investments in capacity expansion.

The **turnover** increased during 2018 by **21.1%** up to **€ 398.0 million**. This increase is a combination of higher volumes, higher average raw material prices and a negative exchange rate effect due to an average stronger euro. In addition to organic growth, sales also increased due to the sales of Poly Recycling AG, the PET recycling activities acquired in Switzerland in the autumn of 2017.

The further explanation of the operational results (added value, operational cash flow and operating result) in this press release does not take into account the amount booked in 2017 of € 1.0 million of non recurrent consultancy costs. This makes the comparison between the results for 2018 and 2017 relevant.

Compared to year 2017, the **added value** for 2018 increased by 14.9% or € 11.5 million to **€ 88.3 million**. The increase of the added value is the result of organic growth and the inclusion into the consolidation of the acquisitions from 2017 of Borverk and Poly Recycling.

The increase in other goods and services is for the major part explained by higher volumes and the consolidation of the acquisitions of last year.

The total personnel costs increased by € 5.2 million. Also here the major increase is explained by the full period consolidation of the acquisitions made in 2017.

The consolidated **operating cash flow (Ebitda)** increased by € 6.4 million and amounts to **€ 43.8 million** compared to € 37.4 million for 2017.

The **depreciations and amortisations** increased by € 0.8 million and amounted to **€ 16.6 million** in 2018.

The **operating result** for 2018 amounts to **€ 27.2 million** compared to the reworked amount of € 21.7 million for 2017, which means an increase of € 5.5 million.

The total financial result decreased from € -2.5 million to € -3.8 million. The decrease of the financial result is the result of increased negative foreign exchange results and a negative other financial result compared to a positive other financial result as per 2017. The total net interest costs remained stable compared to 2017. The total **net financial result** amounts to **€ -3.8 million**.

During 2018, a **pre-tax profit** was realized of **€ 23.3 million** compared to € 18.1 in 2017. The total taxes amount to € -4.8 million. This amount includes taxes payable for € -5.6 million and deferred taxes for € +0.8 million. After taxes, Resilux has realized a **net profit** of **€ 18.5 million** compared to € 15.8 million in 2017 or an increase of 16.9% or € 2.7 million.

The **net investments** in intangible and tangible fixed assets in the year 2018 amount to **€ 34.5 million** compared to € 18.7 million in 2017. These investments are mainly made in additional production capacity in Belgium and the United States of America. Furthermore this amount includes the investment of a building in Romania and investments in the newest and most modern technology for a state-of-the-art PET recycling factory in Bilten in Switzerland.

As per December 31st 2018, Resilux has a **net financial debt** of **€ 30.7 million** compared to a net financial debt of € 6.8 million per December 31st, 2017. The change compared to December 31st, 2017 is the result of the realised cash flows from operating activities, the investments made, the increase in working capital as a result of the growth and increased raw material price and the dividends paid during 2018.

Recycling and sustainability

In 2017, Resilux took over the PET recycling activities from a supplier that had already been working together in Switzerland for many years for the purchase of recycled PET. Via the vertical integration of the recycling of PET bottles and the processing of recycled PET in the production of preforms, Resilux becomes an even greater player in the circular economy with the aim of maximizing the reuse of raw materials. This makes Resilux more sustainable and makes a positive contribution to the environment.

Outlook

Resilux expects for 2019 a further growth of the volumes as a result of optimal utilisation of the in 2018 installed increased capacity and the additional capital expenditures in production capacity of 2019. Resilux expects that this volume growth will lead to increased operational results for 2019.

Resilux expects to invest around € 30.0 million. This amount includes the last parts of the finalisation of the Pet recycling factory in Bilten and of the machinery and installation in the new production facility in Romania. Furthermore, the planned capital expenditures will be mainly in increased production capacity and additional production tools.

Resilux will keep focus on diversification of customers and product mix and a further strengthening of the organization.

Dividend

The Board of Directors proposes to the General Meeting of Shareholders of May 17, 2019, to distribute a gross dividend of € 3.00 per share for 2018.

This means a net dividend of € 2.10 per share (in case of 30% Belgian withholding taxes) and of € 3.00 per share (in case of exemption of Belgian withholding taxes).



Report of the Statutory Auditor

The statutory auditor has confirmed that his auditing work, which is finished fundamentally, has revealed no meaningful corrections, which should be taken into the accounting information in this press release.

Financial Calendar

General Meeting of Shareholders 2019	: May 17, 2019
Results first half year 2019	: August 29, 2019
Results full year 2019	: March 5, 2020

== End of the press release ==

Annexe: Group results

RESILUX GROUP : 2018

Consolidated statement of profit or loss in 000 €	2018	2017	%
Operating revenues	408'162	335'300	21.7%
Turnover	398'017	328'677	21.1%
Changes in inventories finished goods and work in progress	8'218	2'943	179.2%
Other operating income	1'927	3'680	-47.6%
Operating expenses	380'979	314'708	21.1%
Raw materials and consumables used	258'820	209'389	23.6%
Services and other goods	61'068	50'171	21.7%
Remuneration, social security charges and pensions	43'264	38'025	13.8%
Depreciation and amortisation expense	16'613	15'767	5.4%
Other operating expenses	1'214	1'356	-10.5%
Operating result	27'183	20'592	32.0%
Financial income	6'795	5'315	27.8%
Financial expenses	-10'642	-7'792	36.6%
Result before taxes	23'336	18'115	28.8%
Income tax	-4'845	-2'292	111.4%
Net result	18'491	15'823	16.9%
Net profit per share in € (*)	9.13	7.81	16.9%

(*) no possible dilution

Statement of other comprehensive income in 000 €	2018	2017	%
Attributable to profit or loss: the owners of the parent	18'491	15'823	16.9%
Items to be reclassified to profit or loss in subsequent periods, net of taxes			
Currency translation adjustments	1'361	-7'132	119.1%
Items not to be reclassified to profit or loss in subsequent periods, net of taxes			
Actuarial gains and losses (gross)	348	-621	156.0%
Deferred Taxes	-69	136	-150.7%
Total of the unrealized results	1'640	-7'617	121.5%
Total of the realized and unrealized results	20'131	8'206	145.3%

Balance sheet in 000 €	31.12.2018	31.12.2017
Non-current assets	128'048	108'908
Goodwill	18'500	18'500
Intangible assets	871	1'286
Property, plant & equipment	102'140	83'225
Other financial assets	17	17
Deferred tax	5'895	5'062
Non-current receivables	625	818
Current assets	149'393	134'780
Inventories	78'918	55'993
Trade receivables	48'337	43'525
Other current assets	11'223	7'799
Cash and cash equivalents	10'915	27'463
Total Assets	277'441	243'688
Equity	137'566	121'485
Non-current liabilities	30'338	36'295
Subordinated loans	0	956
Interest-bearing borrowings	17'936	23'109
Other amounts payables	3'661	3'890
Provisions	7'086	6'788
Deferred tax	1'655	1'552
Current liabilities	109'537	85'908
Subordinated loans	956	319
Interest-bearing borrowings	23'658	11'198
Trade payables	70'821	61'282
Income tax payables	1'646	1'890
Other amounts payables	12'456	11'219
Total Liabilities	277'441	243'688

Statement of changes in equity in 000 €	2018	2017
Total equity per January 1st	121'485	147'568
Result for the period	18'491	15'823
Currency translation differences	1'361	-7'132
Actuarial gains and losses (net)	279	-485
Capital increase	0	2'766
Capital decrease	0	-33'005
Dividends paid	-4'050	-4'050
Total equity per December 31st	137'566	121'485

Cash flow statement in 000 €	2018	2017	%
Operating activities			
Profit before taxes	23'337	18'115	28.8%
Depreciation and amortization	16'613	15'767	5.4%
Financial income	-6'796	-5'314	27.9%
Financial expense	10'642	7'792	36.6%
Gain on disposal fixed assets	-112	66	-269.7%
Changes in trade receivables	-5'432	-8'830	-38.5%
Changes in inventory	-22'998	-6'293	265.5%
Changes in trade payables	9'741	16'955	-42.5%
Other changes in net working capital	-2'232	-3'174	-29.7%
Change in net working capital	-20'921	-1'342	1458.9%
Interest received	37	48	-22.9%
Interest paid	-1'958	-1'924	1.8%
Income taxes paid	-5'828	-3'891	49.8%
Cash flow from operating activities	15'014	29'317	-48.8%
Investing activities			
Investments in tangible and intangible fixed assets	-35'422	-20'405	73.6%
Receipt of government grants	375	579	-35.2%
Acquisition of subsidiaries	0	-6'626	-100.0%
Proceeds on disposals of fixed assets	621	1'063	-41.6%
Cash flow from investing activities	-34'426	-25'389	35.6%
Financing activities			
Dividends paid	-4'050	-4'050	0.0%
Capital increase	0	2'766	-100.0%
Capital decrease	0	-33'005	-100.0%
Proceeds from (+), payments (-) of subordinated loans	-319	-319	0.0%
Proceeds from (+), payments (-) of long-term liabilities	-5'799	-5'555	4.4%
Proceeds from (+), payments (-) of short-term liabilities	12'702	2'345	441.7%
Cash flow from financing activities	2'534	-37'818	-106.7%
Net increase / decrease in cash and cash equivalents	-16'878	-33'890	-50.2%
Effect of exchange rate changes on cash and cash equivalents	330	-1'094	130.2%
Cash and cash equivalents at January 1st	27'463	62'447	-56.0%
Cash and cash equivalents at June 30th	10'915	27'463	-60.3%



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Resilux NV specialises in the manufacture and sales of PET preforms and bottles. These preforms and bottles are used for the packaging of water, soft drinks, edible oils, ketchup, detergents, milk, beer, wine, fruit juices and other applications. Resilux originally was a family business, and was established in 1994. Since October 3rd, 1997, Resilux has been quoted on Euronext Brussels. Resilux has production units in Belgium, Spain, Greece, Russia, Switzerland, Hungary, the U.S. and Serbia.