



half-yearly financial report 2010



# **RESILUX – Half-yearly financial report as per 30 June 2010**

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## 1 CONSOLIDATED KEY FIGURES (1)

### Consolidated key figures (1)

Key figures of the income statement	1° Sem 2010 (EUR '000)	1° Sem 2009 (EUR '000)	Evolution Difference in %
Turnover	118'880	99'844	19.1%
Total revenues	121'514	99'568	22.0%
Added value (2)	27'369	25'705	6.5%
Operating cash flow - EBITDA (3)	15'477	14'322	8.1%
Depreciations and other non-cash costs	5'406	5'241	3.1%
Operating result	10'071	9'082	10.9%
Financial result	-1'381	-1'126	-22.6%
Result of operating activities before taxes	8'690	7'956	9.2%
Taxes	-1'440	-1'444	-0.3%
Net result, part of group	7'063	6'221	13.5%
Net cash flow (4)	12'469	11'462	8.8%

  

Key figures of the the balance sheet	(EUR '000)	(EUR '000)	Evolution (%)
Equity sensu stricto	62'091	48'879	27.0%
Equity sensu lato (incl. subordinated loans)	66'259	53'414	24.0%
Net financial debts (excl. subordinated loans) (5)	41'406	42'128	-1.7%
Balance sheet total	174'048	150'840	15.4%

  

Key figures per share (6)	EUR	EUR	Evolution (%)
Operating cash flow	7.82	7.23	8.1%
Operating result	5.09	4.59	10.9%
Net result, share of the group	3.57	3.14	13.5%
Net cash flow	6.30	5.79	8.8%
Average number of shares	1'980'410	1'980'410	

(1) Figures are fully in conformity with IFRS-rules.

(2) Revenues minus trade goods and raw materials minus services and other goods.

(3) Operating profit plus depreciations and write offs of intangible and tangible assets, plus provisions for write offs in value relating to stocks and trade accounts receivable.

(4) Net result plus depreciations and other non-cash costs.

(5) Financial debt - available funds and investments.

(6) There are 11,289 subscription rights in circulation in pursuance of the warrant plans to benefit of the employees. These have not been taken into account because the exercise price of these rights is much higher than the current stock price.

## 2 CONDENSED CONSOLIDATED INCOME STATEMENT

Income statement in 000 Eur	1H 2010	1H 2009	%
<b>Operating revenues</b>	<b>121'514</b>	<b>99'568</b>	<b>22.0%</b>
Turnover	118'880	99'844	19.1%
Changes in inventories finished goods	2'149	-1'327	-261.9%
Other operating income	485	1'051	-53.9%
<b>Operating expenses</b>	<b>111'443</b>	<b>90'486</b>	<b>23.2%</b>
Raw materials and consumables used	77'397	58'180	33.0%
Services and other goods	16'748	15'683	6.8%
Remuneration, soc. security charges and pensions	12'005	10'437	15.0%
Depreciation and amortisation expense	5'406	5'241	3.1%
Other operating expenses	-113	945	-112.0%
<b>Operating result</b>	<b>10'071</b>	<b>9'082</b>	<b>10.9%</b>
Net financial result	-1'381	-1'126	22.6%
<b>Result before taxes</b>	<b>8'690</b>	<b>7'956</b>	<b>9.2%</b>
Income taxes	-1'440	-1'735	-17.0%
<b>Net result</b>	<b>7'250</b>	<b>6'221</b>	<b>16.5%</b>
Result on basis of equity-method	-187	0	100.0%
<b>Net result</b>	<b>7'063</b>	<b>6'221</b>	<b>13.5%</b>

## 2b CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

Statement of realized and unrealized results	1H 2010	1H 2009	%
Currency translation adjustments	3'047	-1'207	-352.4%
Cash flow hedges	261	-47	-655.3%
<b>Total of the unrealized results</b>	<b>3'308</b>	<b>-1'254</b>	<b>-363.8%</b>
<b>Total of the realized and unrealized results</b>	<b>10'371</b>	<b>4'967</b>	<b>108.8%</b>

### 3 CONDENSED CONSOLIDATED BALANCE SHEET

Balance sheet in 000 Eur	30.06.2010	31.12.2009	30.06.2009
<b>Non-current assets</b>	<b>70'781</b>	<b>64'894</b>	<b>62'550</b>
Property, plant & equipment	53'201	48'234	46'735
Intangible assets	251	212	221
Goodwill	13'685	13'685	13'685
Other financial assets	17	17	17
Deffered tax	2'672	1'724	1'582
Non-current receivables	955	1'022	310
<b>Current assets</b>	<b>103'267</b>	<b>78'861</b>	<b>88'290</b>
Inventories	46'485	30'942	33'742
Trade receivables	38'684	33'434	40'280
Other current assets	10'346	5'930	5'591
Cash and cash equivalents	7'752	8'555	8'677
<b>TOTAL ASSETS</b>	<b>174'048</b>	<b>143'755</b>	<b>150'840</b>
<b>Equity</b>	<b>62'091</b>	<b>54'691</b>	<b>48'879</b>
<b>Non-current liabilities</b>	<b>28'645</b>	<b>29'539</b>	<b>28'257</b>
Subordinated loans	3'435	4'535	4'535
Intrest-bearing borrowings	18'384	20'324	20'231
Other amounts payable	1'445	1'000	0
Provisions	1'429	1'345	1'111
Deferred tax	3'952	2'335	2'380
<b>Current liabilities</b>	<b>83'312</b>	<b>59'525</b>	<b>73'704</b>
Subordinated loans	733	0	0
Intrest-bearing borrowings	30'774	10'923	30'574
Trade payables	43'338	39'258	32'026
Income tax payables	977	1'241	1'120
Other amounts payables	7'490	8'103	9'984
<b>TOTAL LIABILITIES</b>	<b>174'048</b>	<b>143'755</b>	<b>150'840</b>

### 4 CONDENSED CONSOLIDATED CASH FLOW STATEMENT

Condensed cash flow statement in 000 Eur	1H 2010	1H 2009	%
<b>EBIT</b>	<b>10'071</b>	<b>9'082</b>	<b>10.9%</b>
Depreciation and amortization	5'406	5'241	3.1%
<b>Gross operating cash flow</b>	<b>15'477</b>	<b>14'323</b>	<b>8.1%</b>
Changes in net working capital	-20'777	-6'782	206.4%
<b>Operating cash flow</b>	<b>-5'300</b>	<b>7'541</b>	<b>-170.3%</b>
Net finance costs	-1'382	-1'126	22.7%
Income taxes paid	-1'288	-1'275	1.0%
<b>Net cash flow from operating activities</b>	<b>-7'970</b>	<b>5'140</b>	<b>-255.1%</b>
<b>Net cash flow from investment activities</b>	<b>-7'414</b>	<b>-4'590</b>	<b>61.5%</b>
<b>Net cash flow from financing activities</b>	<b>17'415</b>	<b>-3'792</b>	<b>-559.3%</b>
Dividends paid	-2'971	0	100.0%
Effect of exchange rate changes on cash and cashequivalents	137	-211	-164.9%
<b>Changes in cash and cashequivalents</b>	<b>-803</b>	<b>-3'453</b>	<b>-76.7%</b>

## 5 CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

<b>Statement of changes in equity in 000 Eur</b>	
<b>Total equity per 31.12.2009</b>	<b>54'691</b>
Result for the period	7'063
Unrealised result hedging contracts	261
Currency translation differences	3'047
Dividends paid	-2'971
<b>Total equity per 30.06.2010</b>	<b>62'091</b>

<b>Statement of changes in equity in 000 Eur</b>	
<b>Total equity per 31.12.2008</b>	<b>44'748</b>
Result for the period	6'221
Unrealised result hedging contracts	-47
Currency translation differences	-1'207
Equity part of repurchase warrants	-836
<b>Total equity per 30.06.2009</b>	<b>48'879</b>

## **6 SELECTED NOTES TO THE HALF-YEARLY FINANCIAL REPORT**

### **6.1 Principles of the interim financial reporting**

The summary interim financial statements have been drawn up in conformity with IAS 34 Interim Financial Reporting as approved by the EU. The present interim financial statements also meet the requirements imposed by the CBFA et Euronext.

The interim financial statements were approved by the members of the Board of directors on 23 August 2010.

### **6.2 Accounting principles**

In preparing the interim financial statements the IFRS principles for inclusion and valuation have been applied as for the consolidated annual financial statements of 31 December 2009.

### **6.3 Segment reporting**

Segment information is presented in respect of the company's geographical segments based on production units. The segment reporting is in accordance with the management reporting. No additional segmentation has been made because the different activities are related to each other.

#### **1° sem 2010**

000 Euro	Turnover	EBIT	EBITDA
Belgium	31'739	2'005	3'446
Spain	24'426	1'501	2'539
Russia	16'018	980	1'328
Greece	6'273	-130	217
Switzerland	21'985	3'697	4'778
United States	11'561	664	1'428
Hungary	17'804	1'150	1'656
Holdings	940	147	-2'044
Consolidation	-11'868	58	2'129
Total	118'878	10'072	15'477

#### **1° sem 2009**

000 Euro	Turnover	EBIT	EBITDA
Belgium	38'322	1'184	2'785
Spain	17'135	1'621	2'433
Russia	11'546	1'335	1'603
Greece	6'082	595	895
Switzerland	21'988	4'007	5'158
United States	10'796	260	1'098
Hungary	13'215	915	1'262
Holdings	1'547	131	131
Consolidation	-20'787	-966	-1'043
Total	99'844	9'082	14'322

#### **6.4 Consolidation perimeter**

During the first half year of 2010 the following changes were made in the group structure of the company. Per April 1st, 2010 the Russian company Resilux Investment OOO was sold en deconsolidated. In June 2010 the joint venture company Air0-Lux AG was established

#### **6.5 Investments**

The net investments in the first half of 2010 amount to EUR 7.3 million compared to EUR 4.5 million in the first half of 2009. Major investments relate to energy saving and product innovation.

#### **6.6 Financial debts**

Resilux will during 2010 repay the subordinated loan as described in the annual report 2009 (Note 13) between the Belgische Maatschappij voor Internationale Investerings (BMI-SBI) and Resilux America, LLC for an amount of EUR 1.1 million. As per 30.06.10 EUR 0.4 is repaid.

#### **6.7 Income tax expense**

A pre-tax profit was realized of EUR 8.7 million compared to EUR 8.0 in the first half of 2009. The total taxes amount to EUR 1.4 million. This amount includes taxes payable for EUR 1.0 million and deferred taxes for 0.4 million. After taxes, the group has realized a net profit of EUR 7.3 million.

The result based upon the equity method amounts to EUR -0.2 million. This results relates to the in June established joint venture Air0-Lux AG. After the result based upon the equity method the total profit amounts to EUR 7.1

#### **6.8 Related parties**

The affiliated parties of Resilux Group consist of subsidiaries, management and directors. In the configuration of the affiliated parties and in the nature of the transactions, nothing has really been changed regarding the financial statements as of 31st December 2009.

#### **6.9 Key events after balance sheet closing date**

Since June 30<sup>th</sup>, 2010, no other important events have occurred of a nature to influence the results of the company significantly.

#### **6.10 Seasonal features**

Resilux expects for the second semester of 2010 to have again an increase of the volumes sold. The second half year started with increased sales during July and August.



## **7 INTERIM REPORT**

### **INTERIM REPORT OF THE BOARD OF DIRECTORS**

This interim financial report should be read in conjunction with the consolidated balance sheet and income statement of Resilux NV (group), and the related selected notes (see item 6 above). This interim report is drawn up in accordance with the Royal Decree of 14 November 2007 concerning the obligations of the issuers of financial statements.

#### **- Significant events during the first six months of the financial year**

For a listing of the most significant events having occurred during the first six months of the financial year and their effect on the abbreviated financial statements we refer to paragraph 6. 'selected notes to the half-yearly financial report'.

For a general discussion of the results we refer to the press release, which is embargoed till Thursday 26 August at 05.40 p.m..

#### **- Main risks and uncertainties for the remaining months of the financial year**

Concerning the description of the major risks and uncertainties the company can be confronted with, the exposure to risks arising from foreign currencies, interest rates, raw material prices, and creditworthiness are a consequence of the normal operations of the group. It is the aim of the group to manage each of these risks by covering mostly all interest rate risks and mainly covering the credit risks by credit insurances.

#### **- Main transactions with related parties**

As mentioned in the explanatory notes (see point 6.9), no significant changes have occurred regarding the financial statements as of 31st December 2009.

Wetteren August, 23<sup>th</sup> 2010

The Board of Directors

## **8 DECLARATION CONCERNING THE INFORMATION GIVEN IN THIS HALF-YEARLY FINANCIAL REPORT**

**Obligations with regards to periodical information – Consolidated statements at June 30<sup>th</sup>, 2010.**

### **Declaration regarding the information given in the half-yearly financial report**

The undersigned declare that, to the best of their knowledge,

- the abbreviated financial statements that have been prepared according to applicable standards for financial statements and furthermore established according to the international standard applicable to interim financial reporting, give a true and fair view of the capital, of the financial situation and of the results of the Firm and the enterprise incorporated in the consolidation;
- the interim financial statement gives a true overview of the important events, which have occurred during the first six months of the fiscal year, the most important transactions with affiliated parties and the effect of the aforementioned on the abbreviated financial statements, as well as a description of the most important risks and uncertainties for the remaining months of the fiscal year.

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Dirk De Cuyper  
Managing Director

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Peter De Cuyper  
Managing Director

**NV RESILUX**

**AUDITOR'S REVIEW REPORT ON THE CONSOLIDATED HALF- YEAR  
FINANCIAL INFORMATION OF NV RESILUX FOR THE SIX MONTHS PERIOD  
ENDED JUNE, 30, 2010**

We have reviewed the half-year consolidated balance sheet and the related statements of income, cash flow statements and changes in equity of NV Resilux for the six months ended June, 30, 2010.

The board of directors is responsible for the preparation and fair presentation of this interim financial information in accordance with IAS 34 – "Interim financial reporting". Our responsibility is to express a conclusion on this interim financial information based on our review.

We conducted our review of the interim financial information in accordance with the auditing standards on reviews applicable in Belgium, as issued by the Institute of Registered Auditors (IBR). A review of interim financial information consists mainly of applying analytical and other review procedures and of making inquiries of the financial information. A review is substantially less in scope than an audit of the consolidated financial statements, which has the intention to provide an opinion on the true and fair view of the group's assets and liabilities, its financial position, the results of its operations and cash flow statements at year-end. Accordingly, we do not express an audit opinion.

Based on our review, nothing has come to our attention that would result in material adjustments to the financial information for the six months period ended June, 30, 2010 prepared in accordance with IAS 34- Interim Financial Reporting.

Melle, 24<sup>th</sup> August, 2010

Baker Tilly JWB Bedrijfsrevisoren

represented by



Willem Waeterloos  
Partner



Jan Smits  
Partner